

No Exit: Social Reproduction in an Era of Rising Income Inequality

Politics & Society

1–33

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DOI: 10.1177/0032329217732314

journals.sagepub.com/home/pas



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Abstract

What explains the unexpected, uneven, but unquestionably pervasive trend toward re-familialization in the rich OECD countries? The usual arguments about political responses to rising income inequality, unstable families, and unstable employment predicted that the state would increasingly shelter people against risk, producing greater individuation and de- rather than re-familialization. By contrast, we argue three things. First, re-familialization has replaced de-familialization. Second, unequal access to housing drives a large part of re-familialization. Rather than becoming more “Anglo-Nordic,” countries are becoming more “southern European” in the way that younger cohorts access housing. Third, this inequality-driven insecurity and unequal access is felt differently not only between generational cohorts but also within cohorts.

Keywords

inequality, housing, welfare state, social reproduction, generational conflict

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“Qué pasa? Qué pasa? Que aún no tenemos casa!”

—Chant by youth at political rallies in Spain, 2007–15

“The rent is too damn high!”

—Jimmy McMillan, October 2010¹

What explains the unexpected, uneven, but unquestionably pervasive trend toward re-familialization in the rich OECD countries? The usual arguments about political responses to rising income inequality, unstable families, and unstable employment predicted that the state would increasingly shelter people against risk, producing greater individuation and de- rather than re-familialization. By contrast, we argue three things. First, the secular trend in the rich OECD countries over the past three decades has largely been toward re-familialization rather than de-familialization. Second, state tax and housing policies that have encouraged the use of home equity as a pension and welfare substitute have combined with income inequality to create unequal access to housing. This drives a large part of re-familialization. Rather than becoming more “Anglo-Nordic,” countries are becoming more “southern European” in the way that younger cohorts access housing. Third, this inequality-driven insecurity and unequal access is felt differently not only between generational cohorts but also within cohorts.

Put simply, in the millennial cohort, exit from the parental home increasingly requires supplementing own wages with parental resources. In the near-retirement cohort, fragile pensions induce some households who anticipate an exit from work to acquire rental housing, locking some millennials out of ownership. This co-constitutes some millennials as renters and some pensioners as landlords. But this is only one of several possible outcomes, because co-constitutive processes also operate *inside* each cohort. Millennials who successfully acquire property bid up housing prices, locking other millennials out of ownership. Pensioners pursuing strategies of individual self-insurance both bid up housing prices by acquiring rental properties and weaken the political constituency defending secure pensions. Despite this heterogeneity within and across cohorts, rising income inequality is driving the general trend toward re-familialization, that is, a pooling of risk abatement inside the family. In this paper, we generate some preliminary data documenting both the overarching trend and its internal heterogeneity, and provide a conceptual framework explaining each.

Our analysis has theoretical and policy implications. We address and correct two different literatures. The first literature incorrectly predicts continued de-familialization. The second literature sees generational conflict only in terms of “Generation Rent” and “Generation Landlord,” whereas reality is both more complex and not simply a matter of intergenerational conflict. Our findings also inform policy responses to three substantive inequalities that represent major life stages at the personal, human level: inequality of access to homeownership, inequality of access to secure pensions, and inequality in the timing of family formation and composition of family structure.

Analysts ranging from feminist to nonfeminist expected and advocated a Polanyian countermovement against the fragmentation of stable families and stable employment that would take the form of greater state spending in support of social reproduction.² Instead, state policy shifted away from the socialization of risk and encouragement of mass homeownership and toward the privatization and individuation of risk. People reacted to employment and welfare policies desocializing risk by repooling risk abatement inside family units. Put simply, the recent squeeze on the state and market parts of the welfare balloon has caused the family side to bulge outward. Much of the action here occurred through the housing market.

Houses are boxes. But housing systems—who gets mortgages, how, and what kind; who builds housing, where, and what kind; who owns housing; the degree to which housing access is commodified—are deeply political.³ On the one hand, housing systems are a dependent variable reflecting struggles over access to wealth formation, preservation of racial or social privilege, and state efforts to create or maintain social order. On the other hand, much research focuses on how housing wealth and patterns of occupation shape preferences over redistribution and the welfare state, or over gender and family relations.⁴

Here, instead, we ask how rising income and wealth inequality drives the shift from de- to re-familialization as younger cohorts seek to exit the parental household and aging parents seek to exit work into retirement. The general trend toward re-familialization contains several important components. Younger cohorts' access to housing is mediated by their own earnings and the level of parental support they receive. Four decades of rising income inequality have widened dispersion in both sets of resources. Rising income inequality has also limited older cohorts' ability to save for retirement. Increasingly unstable and inadequate access to stable pensions drives some members of older cohorts to supplement pensions by using housing as an additional financial resource. Differing access to resources produces heterogeneity inside each cohort. And differing subcohort trajectories create co-constitutive dynamics that manifest themselves in re-familialization. For example, at the household level, re-familialization can occur at both ends of the age distribution, as income-constrained children remain in or return to the parental home, and as aging and income constrained parents either move in with children or rely on children's income. This income pooling sustains a given standard of living for both groups.

Three notes of caution here: Re-familialization is occurring in a context of an increasing share of single person households. But these households are increasingly also financially dependent on parental and, to a lesser extent, adult children's resources. We broaden the concept of re-familialization to encompass not just physical co-location but also a level of financial dependence that is considerably higher than before 1980. That said, multigenerational, physical co-location is also rising across the OECD. We aim to provide a more fine-grained analysis of these processes.

Second, much of the literature on de-familialization addresses the question whether women can form households independent of a male partner or father in the context of a given welfare regime.⁵ Single-person households cannot split the cost of housing over multiple earners, so house prices, wages, and parental resources matter even more for women's ability to remain independent from a male partner. Notwithstanding,

young women exit earlier and more often than men everywhere these days, a possible reflection of the erosion of traditional well-paying low- to medium-skilled jobs in manufacturing and construction for men. In other words, the use of the term “de-familialization” in referencing women’s role in the second nuclear family is compatible with our use of the term “re-familialization” in referencing a return to reliance on the original nuclear family. However, we focus on the broader dynamic within the entire younger cohort, because we seek to disaggregate within-cohort outcomes. Equally, we focus on the relatively understudied housing part of the welfare regime.

Third, immigration status, racial bias, and culture all matter for the ability and desire to exit the parental household. But these factors either are causally insufficient or have contradictory effects. Below we show that the proportion of millennials remaining in the parental household rose everywhere. Culture might explain differences in the proportion *across* countries, but not the general *increase* in this proportion. Similarly, although recent immigrants and racial minorities disproportionately populate the least secure groups in all countries, the increased share of immigrants in the population is smaller than the increase in the struggling millennial population. Indeed, the gap between immigrants and minorities and natives actually shrank in several key areas, such as income, homeownership rates, and political participation, over the last forty years. Finally, state policy in many places explicitly, if not always successfully, aimed at getting more racial minorities and recent immigrants into housing, as with Clinton- and Bush-era housing policies.

Below, the opening section discusses the counterintuitive emergence of re-familialization. Next we discuss how income inequality interacted with housing finance systems to produce intracohort heterogeneity. The third and fourth sections produce analytic typologies for understanding this intracohort heterogeneity and differences in re-familialization respectively for the younger and older cohorts. The fifth section discusses the feedback loops and co-constitutive processes generating heterogeneity. The final section concludes with a discussion of the major human and policy implications of re-familialization. Re-familialization is clearly a Polanyian response to the increasing pressure of market-generated risks that are no longer buffered by the modern welfare state. This private response is paralleled by an electoral response that has taken the form of a realignment of voting patterns as well as voters opting to support antisystem and antiestablishment parties and policy proposals, such as Brexit. We speculate that younger cohorts’ shrinking ability to launch successfully has motivated at least some parents, and particularly those who themselves anticipate exiting into a more straitened retirement, to vote against the status quo.

De-Familialization or Re-Familialization?

Has rising income inequality reversed the trend toward de-familialization? Two decades ago, feminist scholarship argued that the welfare state could not be understood in isolation from the market or from the family, asking how the welfare state shaped women’s ability to form independent households.⁶ The feminist argument paralleled other analyses showing how states shaped markets in ways that promoted or

diminished life and economic risks.⁷ Those analyses dismissed narrow understandings of the welfare state that looked only at tax-financed, state-organized transfers and services. Instead they focused on how political struggles and state policy produced broad social systems distributing the task of ameliorating life and market risks across state, market, and family. Although more recent analyses do incorporate markets and families in their understanding of the provision of risk reduction, nearly all retain the original framework put forward by Gösta Esping-Andersen,⁸ which had a strong implicit normative bias idealizing the apparently decommodifying and low-stratification Nordic-style welfare states.

Part of that implicit bias is an almost teleological assumption that capitalist markets and states drive two interrelated processes of de-familialization. The first, market-led, process is the continuous erosion of families and other large-scale social structures. In traditional communities, risks are pooled inside families and small religious or geographically based communities.⁹ Social ties and social coercion mitigate but do not eliminate the collective action problem in those traditional societies. But money and markets liberate people from traditional social structures and practices. Although that freedom in turn produces new identities around consumption or life-style patterns, those identities, communities, and groups are inherently less solidaristic than traditional ones. Capitalist markets also produce an ever finer division of labor, which also breaks down communities on the basis of producer, rather than consumption or life-style identities. Almost by definition, these newly liberated individuals find it difficult to manage risk on their own, insofar as the entire principle of insurance is based on the idea of pooled risk.

The second, state-led, process emerges from efforts to recreate a broader risk pool. If modernity erodes families, religious affiliation, and geographical fixity, and if capitalism breaks up tight-knit producer communities, then only political authority can compel or organize participation from individuals who might otherwise free-ride or prove unable to overcome the start-up costs for a broader insurance pool. Thus, as traditional family structures dissolved into divorce, blended families, and single parent (which almost always meant single mother) households, the pressure for more state intervention surely would direct more and more states into an Anglo-Nordic format: highly individualized households relying on extensive state support to reproduce themselves and cope with various risks. Chiara Saraceno and Wolfgang Streeck, among others, predicted that these new, expanded risks arising from de-familialization would induce states to expand welfare provision to cushion individuals, producing a “northern” rather than “southern” European family structure.¹⁰ The welfare state literature thus contained an implicit teleological orientation imagining an ineluctable shift in the direction of state-driven, rather than market-driven, individuation, de-familialization and “northernization” in pursuit of social protection.

But increased income inequality, economic insecurity, and in particular declining access to housing did not produce successful demands for additional state-organized social welfare. Instead, inequality-driven insecurity has produced increased reliance on the family. Put simply, rather than the south and east becoming more like the north,

northern European (and North American) countries are now becoming more southern in terms of re-familialization and housing patterns. Rather than moving toward the greater market orientation and mortgage depth that used to characterize the Anglo-Nordic systems, housing tenure and finance is moving toward a more southern system. There, families acquire housing to protect their children's future access to housing and other life chances, and younger cohorts dwell longer in the parental household.¹¹

Spain provides a significant example of these processes. Financial market liberalization and regulatory changes in the 1990s and 2000s opened the door to an American-style housing boom consistent with increased de-familialization. But the 2010 bust forced young people back into their parents' houses. The share of eighteen- to thirty-four-year-olds living with parents increased by 5 percentage points in France, 6.5 in Germany, 11 in Britain, 14.5 in Spain, and an astounding 20 percentage points in economically troubled Italy from 2007 to 2011. By 2011, 48 percent of eighteen- to thirty-four-year-olds in the twenty-eight EU member countries lived with their parents, versus 30.5 percent in the somewhat smaller group of twenty-five EU countries in 2003.¹² Precisely this phenomenon, and more generally reduced economic prospects, generated the "*Aún no tenemos casa*" chants at Spanish political rallies over the last near decade. Similarly, after 2007, the share of American eighteen- to thirty-four-year-olds living with their parents rose by 4 percentage points to an all-time high of 36 percent.¹³ Three main indicators of youth well-being—failure to launch, income, and the NEET (not in education, employment or training) rate for the current twenty-five- to thirty-four-year-old cohort—are all worse relative to the equivalent cohort three decades ago.¹⁴ What explains this sharp reversal of de-familialization at its most basic level, namely, reversal of the former trend toward nuclear families as young people exited the parental household?

Much of the action here involves housing. The availability and affordability of housing is probably the single most important factor in household formation. Put simply, rising costs of housing and rent combined with a split-level labor market (one face of rising income inequality) to hinder millennials' entry into independent living. After peaking at 50 percent in 2004, the ownership rate for US twenty-five- to thirty-four-year-olds fell to 39 percent by 2016. Rental costs have also risen by 5 percentage points of income for US twenty-five- to thirty-four-year olds, and by 8 percentage points of income for eighteen- to twenty-four-year-olds, even as disposable income has fallen by about 10 percent.¹⁵ The same trends in Britain and Australia put the phrase "Generation Rent" into common parlance since at least 2004.¹⁶ Rising income inequality and financial deregulation combined to produce rapidly rising housing prices in most rich countries in the 2000s. Despite differences in the specific mechanism, the general dynamic arose from a higher marginal propensity to save on the part of higher income groups. How did this affect access to housing and stable pensions for different cohorts?

The usual arguments pose this as an intergenerational conflict between younger and older cohorts over pension funding.¹⁷ But that generational frame conceals heterogeneity in life chances within both the older and younger cohorts. Heterogeneity in access to parental and own resources produces heterogeneity in the ability to exit within the millennial cohort. Rising income inequality will only increase this heterogeneity. We can categorize eight ideal types within this cohort based on three variables: job quality in terms of wage level and stability, the quality and quantity of parental support they

received in attaining that housing, and whether or not they have obtained housing outside the parental home. The first issue is whether young couples have enough income to launch themselves or whether they boomerang to the parental home. The second issue is whether parents are able to help capitalize younger cohorts or whether that cohort must pool resources with parents to sustain the larger family's standard of living. The third issue is simply the outcome with respect to moving out: Do younger cohorts form independent households? The third section, "Younger Cohorts Disaggregated," characterizes each group.

The near-retirement cohort looks homogeneous because in the aggregate it holds considerable home equity and bears relatively low levels of debt. But varying levels of mortgage liability and real estate assets produce heterogeneity in the near-retirement cohort as well. Here too, income inequality segments the cohort's ability to acquire investment property and thus secure a more robust retirement income. As with the millennial cohort, aggregation conceals four different ideal types that reflect the degree to which housing can serve as an income stream, or simply as imputed rent, or neither, for a given household. Two factors define these four types. The first factor is the scale of mortgage debt as a household ages into retirement. The second factor is the market value of their house. These define the ability to use home equity or other real estate assets as a substitute for increasingly fragile pensions. The fourth section, "Precarious Pensions," lays out these types.

The differing subcohort trajectories create feedback loops at the level of the household and the market, as well as one co-constitutive relationship at the level of the market. Both sets of relationships manifest themselves in re-familialization. At the household level, re-familialization can occur at both ends of the age distribution, as income constrained children remain in or return to the parental home, and as aging and income constrained parents either cohabit with children or rely on children's income. This income pooling sustains a given standard of living for both groups. At the market level, older cohorts' strategies around housing also create feedback loops. Those older households who can only enjoy imputed rent from their house lock up larger housing units that younger cohorts might desire for family formation. Younger cohorts living at home lower demand for housing and provide fewer chances for older cohorts to cash out their home equity. Both behaviors remove liquidity from the housing market. When parts of older cohorts become landlords by buying extra houses to supplement their pensions, they necessarily constitute a parallel group of younger renters. Finally, housing wealth that traditionally was handed down as an inheritance is now being used by families at the upper end of the income distribution to help launch their children. This accelerates the reproduction of inequality as children in better resourced families receive housing wealth earlier in life.

Causal Drivers: Inequality and Housing Finance

Rising income inequality has reversed the trend toward the state-supported de-familialization that characterized the postwar era and that the literature projected into the future. Income inequality on its own is a necessary but not sufficient condition for explaining the increasing heterogeneity and re-familialization in the millennial and near-retirement

cohorts. Parallel changes in housing finance also drive re-familialization. Housing finance systems have translated and amplified the effects of rising income inequality in ways that fragmented both groups. Put too simply, from the 1950s through the 1970s housing finance for owner-occupation and rental construction tended to deliver a standard loan at a subsidized interest rate to the ethnonational core of the adult population.¹⁸ Those homogenized housing units redefined the social understanding of a family unit toward nuclear families and single person households, and enabled de-familialization by simultaneously tightening labor markets and rapidly expanding the housing stock.¹⁹ By the 1990s and 2000s, the housing finance system was fractionating potential buyers and builders based on their incomes and credit ratings, delivering finely calibrated loans with borrower-specific interest rates. This practice magnified the effects of rising wage and wealth inequality by increasing the barriers to exit for millennials with increasingly weaker incomes and work histories. Fractionation blocked part of that cohort from exiting the parental home, producing heterogeneity. Just as insider-outsider dynamics increasingly characterized labor markets, insider-outsider dynamics increasingly characterized younger cohorts' ability to exit. Simultaneously, differential access to parental wealth and thus housing down payments created differences in millennials' long-term ability to accumulate housing wealth.

In parallel, as the first wave of baby boomers aged out, access to secure pensions weakened.²⁰ That cohort experienced income inequality as increasingly insecure employment in their fifties. There, too, differences in employment security combined with the shift in housing finance to produce heterogeneity. That cohort had enjoyed some of the homogenizing benefits of the old housing finance systems. Unlike millennials, in most countries they benefited from rising nominal housing prices. Part of the flow of extra savings accruing to top income groups shifted from low-yielding bonds into housing. At the same time, other, lower-income near-pensioners began borrowing against home equity in an effort to shore up their life-styles in the face of wage stagnation.²¹ In a co-constitutive process, millennials' weak ability to buy housing sapped the pension replacement potential of real estate by removing liquidity from the housing market.²²

Housing and housing finance thus allow us to understand how each cohort experienced rising income inequality and how that inequality translates into re-familialization and intra-cohort tensions. Housing as a sector and homeownership as a social relation were as central to economic growth as Fordism's iconic automobile industry before the 1980s, and as important as digitalization in the decades after. Perhaps even more so. Former Federal Reserve governor Edward Leamer has argued that not only was housing central to the postwar business cycle in the United States, the archetypical Fordist economy, but also that housing *was* the postwar business cycle, driving everything else.²³ The United States is not unique with respect to the economic centrality of housing. Housing construction historically accounted for about 4 percent of GDP in the rich OECD countries, or about 20 to 25 percent of gross investment, a share larger than the automobile industry at its peak.²⁴ Housing construction strongly affected labor markets and incomes. Consistent and continuous housing production helped tighten male labor markets, push up wages, and absorb immigrant labor. This enabled

earlier family formation for new labor market entrants before the 1980s, unlike the somewhat lower and more erratic volumes of construction after 1980.²⁵

Given its economic and political centrality, state policy everywhere targeted housing. Although the specific modalities differed, every OECD state promoted more and better housing in the postwar period.²⁶ The US government, for example, undertook a massive intervention in credit markets by providing mortgage insurance through the Federal Housing Administration (FHA) and other federal housing programs, as well as through the giant government-sponsored enterprises Fannie Mae and Freddie Mac. This stabilized the validity of the savings and loan sector's (i.e., *bausparkassen* or "cooperative" banks) major asset, namely mortgages; deposit insurance similarly stabilized their major liability.²⁷ At the other end of the welfare state spectrum, the Swedish government undertook a massive housing construction and upgrading project, the "one million home" project, in the 1960s. Scale that effort against Sweden's population of roughly 8 million in 1970. In between lie France's *banlieu* of *habitation à loyer modéré*, Britain's council housing, and more variegated German projects such as Berlin's *Märkisches Viertel*.

This state policy helped create a huge pool of assets (and thus liabilities) that showed up on household balance sheets and directly affected the ability of older cohorts to exit into retirement without financial stress. As an asset class, housing is often the single largest private (i.e., nonstate) asset in most countries.²⁸ Even in the United States, which has an enormous equity market relative to its economy, and one that proportionately is twice as large in relation to GDP as that of the Eurozone, mortgages constituted roughly 70 percent of the total US private debt stock in the 1950s and 1960s, with the savings and loan sector holding between a third and half of this debt.²⁹ In 2016 the equity value of US residential housing approximated stock market capitalization that year, and the total value of residential housing (mortgages plus equity) exceeded either of stock market equity or total federal public debt by a considerable margin.³⁰ For those at the top of the income pyramid, the housing market was a channel to transform extra income into an asset (particularly after rates of return for cash essentially turned negative in the late 2000s).

State policy combined with social desires to drive homeownership rates up across the rich OECD. Roughly speaking, almost all rich OECD countries shifted from societies in which two-thirds of people rented their dwellings and one-third owned, to societies in which two-thirds of people owned and one-third rented. The timing of this change has differed. The United States led, with owner occupation roughly doubling in the 1950s and 1960s. Societies with more robust social housing programs experienced the transition later. Table 1 shows the increase in ownership in western Europe from the mid-1990s, when financial deregulation combined with partial privatization of social and cooperative housing to produce one last jump in ownership.

Again, state policy helped increase the number of affordable housing units, accommodating rising de-familialization in a physical sense as each rich OECD country experienced a postwar marriage and baby boom. Easy access to housing should not be exaggerated, however, as immigrant populations (including internal migrants, like northbound African-Americans in the United States or southern Italians to the industrial north) often ended up in slums or shantytowns.³¹ The homogenization described

Table 1. Level of and Change in Homeownership Rates in the United States and Europe, 1981–2013 (Percentage).

	1981*	1996	2003	Δ 1981–2003 (Percentage Points)	2013†	Δ 2003–13 (Percentage Points)
Belgium	61	65	72.9	11.9	72.0	−0.9
Denmark	52	50	65.0	13.0	63.0	−2.0
France	47	54	62.7	15.7	64.3	1.6
Italy	59	67	75.5	16.5	73.2	−2.3
Spain	64	76	85.3	21.3	78.8	−6.5
Sweden	n/a	43	59.9	(16.9)	69.6	9.7
United Kingdom	59	67	70.6	11.6	64.6	−6.0
United States	65	65	68.6	3.6	65.2	−3.4

* =1981 or nearest year, usually 1979–81.

† =2013 or 2014.

Source: Boleat, *National Housing Finance Systems*; European Mortgage Federation (EMF), *Hypostat* (Brussels: EMF, various years).

above thus was largely limited to an ethnonational core with privileged access to mortgage finance.

In the past two decades, however, these two trends have reversed. Rising income inequality and financial deregulation produced rapidly rising real and nominal housing prices in the 2000s. Despite the 2008–10 crisis, housing prices remain elevated almost everywhere. Real home prices more than doubled in Britain, Australia, Sweden, Norway and Canada from 1998 to 2014. Housing prices in the United States regained almost all the ground lost in the crash by mid-2016. Only Japanese housing prices have receded substantially in real terms.³² These trends produced the re-familialization and heterogeneity that the next two sections consider for our two different cohorts.

Younger Cohorts Disaggregated

Income inequality mediated through housing and housing financial institutions produces varying degrees of re-familialization, namely, an increased reliance on parental social and financial resources, in the millennial cohort. Two things drive independent household formation: young adults' desire to exit and the resources to realize that desire. With respect to desire, nearly all young adults seek to live independently, albeit with some culturally driven variation. With respect to resources, young adults' job situations obviously matter, so inequality in their income affects exit. For example, in 2011, only one-third of employed eighteen- to twenty-nine-year-olds in the European Union lived with their parents, as compared to two-thirds of the unemployed.³³ But parental resources that supplement young adults' wages or help provide down payments also vary. These jointly determine the total volume of resources available for exit. Parental resources provide the link to older cohorts' pension situation, so the discussion below foregrounds that. Re-familialization can occur through co-location

		Living Arrangements	
		Independent Housing	Living with Parents
Parental Support	High	<p>1 Launchers “Trustafarians” Able to realize desired milestones <i>Parental credit</i></p>	<p>2 Cautious Savers Interns Difficulty realizing desired milestones; some ability to catch up via rapid saving <i>Freeloading</i></p>
	Low	<p>3 Renters Precariat Difficulty realizing desired milestones because of expensive housing relative to income <i>Formal and informal credit markets</i></p>	<p>4 Pooled Households Marginalized Difficulty realizing desired milestones; difficulty catching up as saving is slower <i>Income pooling across generations</i></p>

Figure 1. Ability to Realize Desired Milestones Mediated by Housing Access.

Source: Authors’ construction.

or transfers of money, thus creating different pathways and obstacles to the ability to attain typical life-cycle milestones such as independent living, home ownership, and entry into parenthood. Combining these three variables—success in exiting, the level of parental resources, and own resources—produces eight ideal types with varying degrees of re-familialization.³⁴ This typology blends causes and outcomes to identify different kinds of re-familialization. It allows us to move beyond generic labels such as “Generation Rent” and “Generation Landlord” that obscure the more variegated sets of social circumstances facing younger and older cohorts.

Figure 1 compresses this three-dimensional array of social situations into a two-by-two chart to highlight the kind of re-familialization produced by variation in exit and level of parental support. Using only own income conceals one type of re-familialization by aggregating groups that have already exited the parental home with those who have not. Each box contains groups that differ on the dimension of their quality of employment, with higher-income earners as the first line and lower-income earners as the second, and with the source of financial support in italics. We provide provisional descriptive statistics confirming our intuitions about these groups at the end of this section.

Three situations in Figure 1—Quadrants 1, 2, and 4—involve some degree of re-familialization, captured in the italicized sources of extra resources. Going clockwise, in Quadrant 1, Launchers combine robust employment-related resources and access to parental social and financial resources. This helps them overcome the

barrier created by rising house prices, and in particular the problem of acquiring a down payment or a rental security deposit. Parents' social and cultural resources provide entrée to desirable jobs with stable incomes, and also the financial literacy to navigate a difficult housing market. This group attains life-cycle milestones more easily, and often on their preferred timetable. Although that timetable is delayed relative to the baby boomer generation because of changing social and educational norms, the people falling into this quadrant have the least stressful path to those outcomes. This quadrant also contains a much smaller group of people, pejoratively labeled *Trustafarians* in the United States, who either have no job or badly paid but creative jobs, and who are living independently using trust funds supplied by their parents.

In Quadrant 2, the Cautious Savers and Interns groups have access to parental social and financial resources but still remain in the parental home. The latter lack their own resources while the former have a good job but desire to save up in anticipation of a later launch window. Cautious Savers have good jobs, but remain in the parental home in order to accumulate substantial savings for housing. Parental resources help this type to avoid accumulating debt, enabling them to catch up in terms of milestones later. In particular, fertility here is "postponed but not forgone."³⁵ In the ideal typical Interns case, parental resources provide access to and the financial cushion to take on prized but unpaid internships. Less ideally, this group may be in poorly paid work that potentially tracks into higher-quality jobs, such as entry level jobs for nondegreed, noncredentialed positions in the professions, or in menial employment while they pursue artistic ambitions.³⁶ Because the filtering process for these professional tracks is quite strict, many of them will ultimately fail to launch. This is not a uniquely American phenomenon. Between 5 and 10 percent of entering French cohorts—roughly 1.2 million people—are hired annually as *stagiaires* (interns), of whom about one-third are over the age of thirty-five.³⁷ In Germany, roughly 40 percent of each cohort starts out in internships or apprenticeships.³⁸ Finally, this quadrant also contains less ambitious individuals who are socially significant in Japan, pejoratively called *parasite singles* and *Freeters*. The Italian equivalent is the much larger group of "*mammoni*," adult males living with their mothers. Almost 70 percent of Italian men ages twenty-seven to thirty live with their parents.³⁹

Quadrant 4, in the southeast, contains two groups facing the greatest difficulties. Lacking their own resources and robust parental resources, they can neither form nor maintain independent households. In either case, nuclear families persist or re-form in order to pool resources. The largest subgroup in this quadrant is the Marginalized, whose poor employment situation throws them back on parents' resources. This reliance on limited parental resources strains parents' ability to accumulate sufficient pension savings. At the other end is a much smaller group of Pooled Households in which income-poor parents rely on their children's resources. Unlike Cautious Savers, whose access to parental resources allows them to accumulate from their adequate wages, this group consumes its potential savings supporting the pooled household. The degree of stress can be seen in the fact that in the United States only thirty-five rental units exist

for every 100 households considered to be extremely low income. The situation forces those low-income households into housing that is unaffordable, such that over 70 percent of them spend more than half their incomes on rent and utilities.⁴⁰

Southern Europe's weak youth labor markets and poor pensions for elderly nonformal workers make familial resource pooling a necessity.⁴¹ Racial minorities and recent immigrants are also disproportionately found in this group. Typically, the only way for these groups to exit the parental household is to take on considerable debt from formal or informal credit markets, or to become perpetual renters. Equally, to pick one key milestone, earlier fertility relies on pooled family labor, as when grandparents provide childcare for mothers working low wage jobs, or where independent living requires remaining in close proximity to parents regardless of job opportunities. While this characterizes the poor in many societies, not just southern Europe, stagnant wages are pushing more and more people into this category. Here fertility is postponed and sometimes forgone, because the financial trade-off between housing and children is sharpest.⁴² By failing to get ahead, people in these groups fall behind with respect to socially expected life milestones.

Renters, in Quadrant 3, have become an iconic group of our time as Generation Rent. Everyone wants to leave home, but this group lacks the parental resources to access home ownership easily. In the ideal typical case, young adult couples here have better than average jobs that nevertheless do not allow them to save fast enough to accumulate a down payment for houses whose prices keep rising. Unlike the Marginalized, this group can afford to exit the parental home. But like the Marginalized, they face a trade-off between saving for a down payment and immediately starting a family. The trade-off could also take the form of having children but in more cramped housing. Less ideally, at lower incomes the Precariat type starts to shade into the Marginalized and finds itself perpetually renting or struggling to remain in adequate rental housing. The absence of parental resources throws this group into formal credit markets when they try to access homeownership. As with Pooled Households, racial minorities and recent immigrants are disproportionately located in the Precariat.

As with all typologies, these eight types conceal more complex situations combining features of several types as well as transitions among types. For example, someone in a Renter situation might partner up with someone who has parental resources and thus constitute a new Launcher household. Likewise, people might change jobs and move from a below average income to an above-average income (or lose a good job, and fall into one of the worse-off situations). Despite these complexities, this static typology helps us understand the dynamics driving re-familialization by giving us broad categories of social positions in an era of decreased social mobility. Three of the four quadrants contain social groups that are either delaying or reversing emancipation. Three of four quadrants also suggest increased barriers to attaining desired life-cycle milestones.

Can we empirically confirm these ideal types? Does the change over time match our prediction? We determine the extent to which young households map onto the ideal types identified above using individual-level and household-level survey data for thirteen countries from the Luxembourg Income Study.⁴³ The data span three decades,

from approximately 1980 to 2010, but are repeated cross-sectional data, not longitudinal data. We use data for the twenty-five- to thirty-four-year-old cohort to capture the young adult years after tertiary education.

For conceptual and practical reasons we use own income and emancipation rather than parental support and emancipation (as above in Figure 1) to regroup our eight types into four groups. Practically, the nature of household survey data makes it difficult (and in most cases, impossible) to ascertain the level of parental support for twenty-five- to thirty-four-year-olds once they exit the parental household. Once formerly dependent children exit the parental household, they constitute their own household. Typically, no identifier links the younger and older cohort households, and moreover there is no guarantee that both households are surveyed. We assess their own income in terms of whether household income is above or below the average household income for the entire society. Using the mean rather than median income as the dividing point captures the effects of rising income inequality and falling access to “good jobs.” We classify living arrangements by whether individuals live with their parents or have acquired housing independent from their parents. This produces four pooled groups: Launchers and Renters, Cautious Savers and Pooled Households, the Precariat and Trustafarians, and the Marginalized and Interns. Regrouping puts Launchers and Renters together. These two groups should have the easiest path toward reaching key milestones, so highlighting them shows the degree to which everyone’s life chances have worsened.

What happened within and across these groups? From roughly 1980 to 2010—that is, before the full effects of the global financial crisis—the share of Launchers and Renters in our thirteen countries declined, and within this pooled group the share of homeowners also declined relative to societal averages. Put simply, the combined share of these best-case scenario groups in the younger cohort—those living independently and enjoying above-average wages—is shrinking essentially everywhere, implying that more people are moving downward into the Precariat and other groups. Table 2 compares comprehensive data for all four combined pairs of ideal types, using four countries representing the major welfare state regimes.⁴⁴ The trends largely conform to our expectation. The pooled group of emancipated youth with above average incomes—Launchers plus Renters—shrinks in each of the four countries, though least of all in Norway. On average, Launchers and Renters combined represented 29.4 percent of the twenty-five- to thirty-four-year-old cohort in 1980, but by 2010 they had fallen to 22.0 percent. Those falling from this group go to the other more economically precarious groups in varying proportions, depending on the robustness of economic growth in their economy, the degree to which the welfare state cushions new entrants to the housing market against rising home prices or illiquid housing markets, and social norms about living with one’s parents. Thus, the United States and Italy saw the largest increases in the Marginalized/Interns group, while the more generous welfare states in France and Norway partially ameliorated the pressures confronting this younger cohort.

Table 2 masks acquisition of homeownership, a major life-cycle milestone. Table 3 thus shows the changing level of homeownership among twenty-five- to thirty-four-year-old cohort subgroups from 1980 to 2010 compared with the change in the general

Table 2. Trend in Type Shares of Twenty-Five- to Thirty-Four-Year-Old Cohort, 1980–2010, Four Select Welfare Regimes.

		Living Arrangements														
		Independent Housing						Living with Parents								
Own Resources		Launchers / Renters			Cautious Savers / Pooled Households			US			FR			IT		
		US	FR	NO	IT	NO	IT	US	FR	NO	US	FR	NO	US	FR	NO
High	1980	27.2	32.7	22.6	20.9	1980	5.6	5.1	8.5	18.5						
	1990	21.7	28.3	19.1	16.4	1990	8.1	8.8	11.3	25.0						
	2000	20.8	19.8	21.8	11.5	2000	6.4	7.7	6.9	27.9						
	2010	19.6	24.2	19.9	8.4	2010	8.7	6.3	7.6	27.0						
	Δ 1980–2010	-7.6	-8.5	-2.7	-12.5	Δ 1980–2010	3.0	1.3	-0.9	8.6						
		Precariat / Trustafarians						Marginalized / Interns								
Low	1980	62.3	56.2	63.1	42.7	1980	4.9	6.1	5.8	18.0						
	1990	60.2	57.3	63.2	38.6	1990	10.0	5.6	6.4	20.0						
	2000	63.0	66.1	68.0	33.0	2000	9.8	6.5	3.2	27.7						
	2010	59.2	63.2	68.4	37.6	2010	12.5	6.3	4.1	27.0						
	Δ 1980–2010	-3.1	7.0	5.2	-5.1	Δ 1980–2010	7.7	0.2	-1.7	9.0						

Note: Cells with the same country / year sum to 100 percent (thus US 1980: 27.2 + 5.6 + 62.3 + 4.9 = 100).

Source: Authors' construction from Luxembourg Income Study (LIS) data; average sample size 6006 households.

Table 3. Change in Share of Millennial Cohort Groups, Level of Homeownership by Group, and Change in National Level of Homeownership, 1980–2010, Thirteen OECD Countries.

	Launchers / Renters			Cautious Savers / Pooled Households		
	Δ Share of Cohort	Δ Adjusted Homeownership Rate	Δ National Homeownership Rate	Δ Share of Cohort	Δ Adjusted Homeownership Share	Δ Adjusted Homeownership Share
Australia	-1.6	-4.7	-3.1	2.7	2.6	2.6
Denmark	-18.0	-16.0	-14.3	3.9	1.5	1.5
Finland	-0.6	0.5	0.4	-3.9	-3.5	-3.5
France	-8.5	-0.8	4.0	1.3	1.0	1.0
Germany	-11.3	-10.3	2.0	3.5	2.9	2.9
Ireland*	-0.9	-4.0	-10.7	-1.2	-1.6	-1.6
Italy	-12.5	-5.8	8.4	8.6	10.4	10.4
Netherlands†	-10.2	-2.8	12.5	2.5	2.8	2.8
Norway	-2.7	2.3	11.6	-0.9	-0.1	-0.1
Spain	-9.6	-2.4	13.4	8.1	10.1	10.1
Sweden‡	-1.9	n/a	2.0	1.1	n/a	n/a
United Kingdom	-6.2	-6.1	12.4	1.3	3.7	3.7
United States	-7.6	-8.2	-1.7	3.0	2.4	2.4

(continued)

Table 3. (continued)

	Precariat / Trustafarians			The Marginalized / Interns		
	Δ Share of Cohort	Δ Adjusted Homeownership Rate	Δ National Homeownership Rate	Δ Share of Cohort	Δ Adjusted Homeownership Rate	Δ Adjusted Homeownership Share
Australia	-5.6	-11.4	-3.1	4.6	3.7	3.7
Denmark	10.1	-7.3	-14.3	3.9	0.7	0.7
Finland	7.7	-0.1	0.4	-3.1	-2.9	-2.9
France	7.0	-3.5	4.0	0.2	-1.0	-1.0
Germany	3.7	-6.5	2.0	4.1	1.5	1.5
Ireland*	-0.3	-16.8	-10.7	2.4	3.4	3.4
Italy	-5.1	-2.1	8.4	9.0	6.5	6.5
Netherlands†	6.5	8.1	12.5	1.1	0.6	0.6
Norway	5.2	5.5	11.6	-1.7	-0.6	-0.6
Spain	-7.3	-2.4	13.4	8.9	7.8	7.8
Sweden‡	0.7	n/a	2.0	0.1	n/a	n/a
United Kingdom	1.1	-9.2	12.4	3.8	3.9	3.9
United States	-3.1	-8.8	-1.7	7.7	4.2	4.2

* = 1994.

† = 1990.

‡ = 2000.

Source: Authors' construction from LIS data.

rate of homeownership in our thirteen countries. Assessing the change in homeownership rates is not straightforward, for two reasons. First, homeownership overall rose in many countries as states liberalized mortgage markets in the 1990s, lowering the barriers that the younger cohort faced entering the homeownership market. That change could mask the extent of the overall decline of the Launched share, just as increasing mean income can mask increasing inequality. Second, mortgage liberalization contributed to rising housing prices, with contradictory effects on the homeownership rate in this group. On the one hand, rising prices pushed some of the Launchers into the Renter group and some of the Renter group out into the Precariat. On the other hand, Renters exiting that group raises the relative share of Launchers, who are more likely to own homes. We adjust for broader changes in homeownership to properly measure the trend.⁴⁵

Properly adjusted, the share of home-owning Launcher and Renter households among the twenty-five- to thirty-four-year-old cohort fell relative to the society-wide change in homeownership (Column 3) in at least ten and possibly eleven of the thirteen countries.⁴⁶ Finland saw a minute 0.5 percent increase from 1980 to 2010 versus a society-wide 0.4 percent increase. In Norway, the other exceptional case, younger cohorts saw a 2.3 percent increase that lagged the even larger 11.3 percent society-wide, oil revenue driven increase in homeownership. This shows that the ideal type derived intuition about increasingly difficult launching into ownership holds up. Younger households dropped out of the combined Launcher and Renter categories, and increasingly found themselves locked out of homeownership. The data in Tables 2 and 3 thus reveal a deteriorating ability in the twenty-five- to thirty-four-year-old cohort to exit and attain traditional life-cycle milestones, as well as the shrinking proportion of younger people in the upper half of the income distribution.

Precarious Pensions

Just as rising income inequality impedes younger households' exit and acquisition of housing, rising income inequality impedes older households' exit from the market into retirement by using home and other real estate equity as a pension supplement or substitute. Rising income inequality and rising prices have reversed the earlier relationships among ownership and pensions. Rather than acting as a pension supplement, housing has become a drain on household finances for some. Many households now find that accumulating debt-free housing competes directly with pension savings as mortgages persist into the retirement years.⁴⁷ Put simply, cash-constrained households increasingly have to choose between paying the mortgage and saving for retirement, or launching their children and saving for retirement.

Partly this reflects the precise timing of entry into ownership for older households. Sustained nominal and real price increases in many countries convinced many households and policymakers that housing could be used as a form of self-insurance. Yet rising prices, at least until the 2008 crash, also seduced older homeowners into borrowing against home equity or delaying principal repayment, and thus carrying a mortgage into retirement. Though some older households tried to supplement pensions

		Absolute Home Value	
		High	Low
		1 Freeholders Imputed rent or income stream	2 Over-Housed Imputed rent but no income stream
Loan to Value Ratio (Current Mortgage Liabilities over Total Real Estate Assets)	Low		
	High	3 Over-Leveraged Limited imputed rent and no income stream	4 Housing Stress and Underwater No imputed rent; no income stream

Figure 2. Relative Ability to Use House as a Pension Substitute / Supplement.
 Source: Author’s construction.

with rental income from ownership of additional houses, this of course blocked some younger household’s access to ownership.

The older cohort can be broken up into four groups. We disaggregate older households’ degree of cash constraint by using their loan-to-value ratio (LTV, the ratio of mortgage debt to the value of the mortgaged property) for all real estate owned (on the vertical axis) and by the absolute value of all real estate owned (on the horizontal axis) (Figure 2). The combined LTV for all real estate assets tells us the degree to which a household enjoys both lower cash outflows for housing as well as real cash inflows from rental property. By definition, a higher LTV implies greater net cash outflows, because a household is paying actual money “rent” to the bank via their mortgage payment. The absolute value of real estate assets tells us the degree to which a household could mobilize extra cash, via a second mortgage, home equity loan, or reverse mortgage to supplement or substitute for pension income, or to help launch their children. As with younger cohorts facing re-familialization and delayed milestones, weak cash flow pushes three quadrants here toward re-familialization and delayed exit into retirement.

Do these groupings exist? Table 4 shows the relative share across these groups for the *home-owning*, fifty-five- to sixty-nine-year-old population in the five countries for which comparable data exist in the new Luxembourg Wealth Study.⁴⁸ Fortunately these five countries encompass most of the traditional welfare state types. The first two indicators, the percentage of homeowners in each group who carry a mortgage and the average LTV for mortgaggers, tell us the relative degree of financial stress for these households. Median real estate asset value indicates the potential to mobilize cash by borrowing against equity as well control over rental property. The percentage of households owning real estate beyond their primary residence combined with the relative share of nonprimary residence assets in total real estate assets more finely indicates control over rental property. Finally, the last two indicators, the percentage of

Table 4. Descriptive Statistics for Home-Owning Pensioners by Ideal Type, Select Countries, 2010.

	Freeholders	Over-Housed	Over-Leveraged	Stressed
Australia				
(1) % home-owning population in each type	24.8	52.0	6.8	16.3
% of (1) with a mortgage	18.1	10.0	93.3	97.7
Average LTV for mortgages %	3.8	4.2	25.5	36.1
Median home value	\$1,150,000	\$400,000	\$1,050,000	\$400,000
% of (1) owning secondary property	64.0	9.6	65.3	11.0
Secondary property value / total property value	46.0	37.2	48.5	37.4
% of (1) with rental income	29.1	2.1	9.4	0.3
Annual rental income	\$19,892	\$5,394	\$12,289	\$2,442
Finland				
(1) % of home-owning population in each type	29.8	49.9	5.9	14.4
% of (1) with a mortgage	16.0	9.3	100	100
Average LTV for mortgages %	3.1	3.3	23.4	36.6
Median home value	€ 395,566	€ 132,644	€ 345,814	€ 119,080
% of (1) owning secondary property	84.4	36.1	78.2	21.9
Secondary property value / total property value	49.4	36.0	45.5	37.5
% of (1) with rental income	23.9	5.8	28.4	7.6
Annual rental income	€ 10,581	€ 3,653	€ 5,691	€ 3,869
Italy				
(1) % of home-owning population in each type	25.4	65.2	3.5	5.9
% of (1) with a mortgage	4.2	2.9	62.1	64.0
Average LTV for mortgages %	1.3	0.8	17.7	28.9
Median home value	€ 550,000	€ 200,000	€ 480,000	€ 200,000
% of (1) owning secondary property	65.8	19.7	79.1	19.3
Secondary property value / total property value	38.7	27.1	37.6	25.7
% of (1) with rental income	22	2.8	16.8	1.3
Annual rental income	€ 10,481	€ 5,823	€ 13,515	—*

(continued)

Table 4. (continued)

	Freeholders	Over-Housed	Over-Leveraged	Stressed
United Kingdom				
(1) % of home-owning population in each type	23.8	51.7	7.9	16.7
% of (1) with a mortgage	11.4	8.1	84.1	95.1
Average LTV for mortgages %	4.0	4.8	33.4	37.3
Median home value	£400000	£165000	£405000	£165000
% of (1) owning secondary property	27.4	4.2	35.5	6.2
Secondary property value / total property value	28.2	17.9	31.5	29.2
% of (1) with rental income	14.6	3.4	29.7	7
Annual rental income	£15275	£14114	£17997	£10959
United States				
(1) % of home-owning population in each type	16.6	42.8	6.7	33.9
% of (1) with a mortgage	46.2	28.6	92.9	97.2
Average LTV for mortgages %	15.6	17.0	52.2	73.6
Median home value	\$940,000	\$150,000	\$750,000	\$165,000
% of (1) owning secondary property	73.5	25.1	73.8	16.9
Secondary property value / total property value	51.5	31.0	35.5	24.2
% of (1) with rental income	n/a	n/a	n/a	n/a
Annual rental income	n/a	n/a	n/a	n/a

*Sample size too small to report.

Source: Authors' construction from Luxembourg Wealth Study database, accessed January 19, 2017; average sample size 3063 households.

households in each group with rental income and the average value of that income, indicate the magnitude of the income stream from real estate and the distribution of Generation Landlord across these groups. Generation Landlord should be characterized by ownership of additional real estate, possibly using borrowed money, that generates substantial rental income.

The ideal typical Freeholders in Quadrant 1 are poised to exit into retirement and to help their children launch. Outside the United States and Scandinavia, most have paid off the mortgage debt on high-value houses. Those with mortgage debt combine low LTVs and ownership of real estate assets with a high market value. Finally, many have rental property as a second source of income. If desired, they can release real estate

equity as a form of self-insurance, albeit with some difficulty in illiquid mortgage markets.⁴⁹ The very high percentage of owners of additional properties, the high share of those secondary properties in total real estate assets, and the high values for rental income indicate that the largest share of Generation Landlord lives in this quadrant (except in Britain, discussed below, and perhaps Australia).

Quadrant 2 contains the Over-Housed. Their low housing values, rather than substantial lingering debt, block meaningful cash out of home equity. For example, limited home equity blocks access to reverse mortgages. But rent-free living allows them to stretch a weaker pension farther.⁵⁰ In the worst case, this group has insufficient cash flow to maintain their dwellings. The subsequent deterioration of their dwellings further inhibits their mobility into more appropriately sized housing by deterring buyers. Because they cannot move out of their old family homes, they block younger potential buyers' access to housing suitable for family formation. Although as many as a third of this group owns a second property, very few actually receive rental income. Many of the properties are likely to be true second homes, as with Scandinavian *hytter* or *sommerhuse*. The lack of rental income distinguishes the Over-Housed from the Freehold group.

Quadrant 3 contains the Over-Leveraged, who are nearing or entering retirement with high mortgage debt, and thus considerable pressure on their cash flow. High home values partially offset the dangers created by high mortgage debt, but they can neither use their houses as vehicles for asset-based welfare nor enjoy rent-free living. This group faces difficult choices as ongoing mortgage payments necessitate continued employment. Alternatively, they could downsize to smaller dwellings with proportionately smaller mortgages; even so, a mortgage necessitates employment unless a robust pension provides enough cash. The Over-Leveraged are trying to behave the same way as the Freeholders by acquiring secondary properties. But lacking Freeholder-level cash flow, they must borrow to do so, producing the observed high LTVs. With mortgage payments absorbing rental income, these secondary properties serve only weakly as pension substitutes. They can however, help launch their children, because the lack of rental income could indicate re-familialization as parents help children by purchasing condos or apartments. In effect, this group is speculating on rising property values to help them exit into retirement.

Quadrant 4 experiences housing stress. Nearly all have mortgages. Although often the mortgages are not large relative to their home values—a consequence of robust price appreciation—the low average value of their property prevents home equity release. Few households in this group own secondary property. A weak pension system leaves this group chronically short of cash. Here we would expect the highest probability of re-familialization coming from the parent's side, as we can see in the United States where over one-third of households fall into this group. By 2010, about one-fifth of retirement age Americans were living with adult children, an increase that started in 1980.⁵¹ Countries with more robust welfare states have fewer households in this category, as the data for Finland and Australia show. Finally, re-familialization in Italy shrinks this category because roughly two-fifths of the elderly live with their children, a rate almost half again as high as the G7 average.⁵²

These data imply three major points about the so-called Generation Landlord. First, inequality generates social conflicts that are not primarily generational in nature. No uniform older Generation Landlord confronts a younger Generation Rent. To the extent that Generation Landlord exists, it can be found in varying proportions in all four quadrants of Figure 2. Three of those groups face varying problems of exit into retirement, while only the Freeholder group—which admittedly contains a higher proportion of landlords—has a secure exit. Second, state cultivation of generation landlord-type households cannot create an adequate pension replacement for near retirees, because most households will have to resort to mortgage debt to buy secondary real estate. This means that they are essentially resorting to what Hyman Minsky called speculative finance (where rental income covers interest payments but not principal repayment) or Ponzi finance (where rental income covers neither interest nor principal repayment), and relying on capital gains to provide additional financial resources in retirement.⁵³ But real house prices cannot rise indefinitely if younger, home-buying cohorts do not have rising real income. The exception might be in small markets experiencing large foreign inflows, as is the case for Australia, where nominal housing prices still defy gravity.

Third, although Britain is usually thought to provide the best example of Generation Landlord as both a social phenomenon and a state-sponsored pension supplement strategy, our data imply that the British case does not generalize. Ronald and Kadi show that the number of private British landlords has quadrupled in the past twenty years, such that roughly 6.5 percent of the over-fifty cohort now owns rental property.⁵⁴ But the bulk of British Generation Landlord lives in the Over-Leveraged group, rather than the Freeholder group more typical of other countries. British households' efforts to avoid re-familialization and deal with the increasing fragility of pensions rests on a massive bet that rising housing prices will generate capital gains.

Finally, these data also suggest a major point about welfare states and homeownership. A robust welfare state and in particular comprehensive pension and health care provision both enable homeownership and reduce the need for freehold ownership in old age. Stable incomes before retirement make it possible to service a mortgage; secure pensions in retirement reduce the need to own secondary property. America's highly stratified and stingy welfare state puts a much larger share of its near retirement cohort into the Stressed group as compared to the other cases, and limits the share of the population that can claw its way into the Freehold group. Drilling down into each group and looking at the effects of discrimination against racial and ethnic minorities makes this clear, because those groups typically rely more on the overt welfare state.

Tables 5 and 6 show the over- or underrepresentation of racial and ethnic groups in our four ideal typical near-pension groups and our four groupings of the eight younger types. Unsurprisingly, near-pension blacks and Hispanics are underrepresented in the fortunate Freeholder group, whereas whites and especially Asians are overrepresented. These data understate the disparity, because all households in our four groups have already made it into homeownership. Whereas 82 percent of white US households are homeowners by age fifty-five, only 58 percent of black households are homeowners. Although racial and ethnic minorities (including immigrants) experience greater barriers to exit into retirement, in all the countries for which we have data, all the near

Table 5. Ideal Types by Race / Ethnicity in the United States, Percentage Point Deviation from Average Group Share.

	Ownership Rate (Total)	By Ideal Type			
		Freeholders	Over-Housed	Over-Leveraged	Stressed
Group Share		17.8%	41.1%	7.7%	33.4%
White	82%	+ 1.5	-2.1	+ 0.8	-0.2
Black	58%	-14.4	+ 15.3	-5.1	+ 4.2
Hispanic	57%	-9.1	+21.5	-4.8	-7.6
Asian and Other	72%	+16.2	-17.4	+1.7	-0.5

Source: Luxembourg Wealth Study.

Table 6. Ideal Types by Race / Ethnicity in the United States, Percentage Point Deviation from Average Group Share.

	By Ideal Type				Ownership Rate	
	Launchers / Renters	Savers / Pooled	Precariat / Trustafarians	Marginalized / Interns	Launchers / Renters	Precariat / Trustafarians
Group Share	19.6%	8.7%	59.2%	12.5%		
White	+4.9	+0.1	-1.6	-3.4	71%	45%
Black	-12.5	-2.0	+8.7	+ 5.8	53%	18%
Hispanic	-8.5	-0.9	+3.1	+ 6.3	52%	28%
Asian and Other	+2.9	+ 5.1	-9.5	+1.6	58%	23%

Source: Luxembourg Income Study.

pensioners in groups 2, 3, and 4 experience pressure for re-familialization and difficulty exiting, just as the younger cohorts in the parallel groups face barriers to enter into adulthood. Blacks and minorities are underrepresented to a similar extent in the fortunate Launched/Renter youth group. This is even more true of black and Hispanic youth living with their parents, where the lack of potential parental resources can be seen in a 20-percentage-point difference in homeownership rates relative to whites.⁵⁵ Moreover, the differences between older and younger black cohorts are not large, suggesting little improvement from one generation to the next. But these are not independent phenomena. How do processes operating in both older and younger cohorts interact?

Feedback Loops and Co-Constitutive Processes

The dynamics in the younger and older cohorts combine into self-sustaining feedback loops and co-constitutive processes operating at the level of the household and the level of the market. Two feedback loops operate at the household level. Both involve

re-familialization, but in one loop children rely on parental income, and in the other the reverse. One co-constitutive process and one feedback loop operate at the level of the market. The co-constitutive market process has the putative Generation Landlord on one side and renters on the other. The feedback loop begins with older households with weak pensions who find it financially or emotionally difficult to exit family-appropriate housing. This reduces the supply of family-sized housing. At the same time, re-familialization of the young through co-location with parents makes it harder for older sellers to find younger buyers.

We have already sketched out the first re-familialization feedback loop, where children draw on parental resources, above. In the Fordist period, insecurity about housing produced demands for additional state-organized social welfare and social housing, rather than the re-familialization observable today. But now, instead of housing systems moving toward the greater market orientation and mortgage depth that used to characterize the Anglo-Nordic systems, housing tenure and finance is moving toward a more “southern” system in which families acquire housing to protect their children’s short and long-term access to housing. This loop links the younger Launched, Intern, and Marginalized mostly with the older Freeholder quadrant in which Generation Landlord is more prevalent. In the second feedback loop, parents rely on children’s resources, draining potential down payment savings. Parents in the Stressed quadrant are the most likely to do so. In countries as varied as the United States, Italy, and Germany, respectively, 28 percent, 20 percent and 18 percent of parents over the age of sixty-five receive financial assistance from their children. That said, the bulk of financial assistance still flows downhill from parents to children. In the countries just mentioned, it is two to three times as likely that parents are helping children financially as the reverse.⁵⁶

At the market level a co-constitutive process links younger and older generations and renters and landlords. The landlord-renter process is fundamentally driven by the behavior of the older Freeholder and Over-Leveraged groups. These people are consciously choosing to become landlords to shore up potentially inadequate pensions or to assure their own children’s access to housing. This dual hedge is particularly pronounced in the Anglo economies, which have many smaller private landlords. On the one hand, they (correctly) fear weaker pensions given stock market volatility and a twenty-year history of attacks on public pension generosity. On the other hand, particularly in the Nordics, small landlords see an extra house as a way to ease their own children into an extremely expensive housing market before price appreciation puts housing beyond their children’s reach. Often this starts when the child is still a student, in effect putting them on the housing ladder before they are even employed.⁵⁷ This strategy paradoxically also increases the size of the Renter subgroup. Every dwelling controlled by Generation Landlord implies a dwelling occupied by Renters.

A feedback loop also operates in the market, creating housing market imperfections. This loop begins with older households, especially those falling in Quadrants 2, 3, and 4, whose inadequate pension income and lower net housing equity for the Over-Leveraged and Stressed groups leads them to retain housing more appropriate for younger families. This in effects locks up that segment of the housing stock for potential young families. These unrealized families remain in the original nuclear

household, reducing demand for this kind of housing in the short term, and thus reinforcing their parents' inability to exit.

What do these intersecting dynamics mean for housing prices, and thus the subsequent ability of older cohorts to exit into retirement and younger cohorts to exit the parental home? Even though younger cohorts remain longer in the parental home, the reduction in demand does not generate the decrease in housing prices that normal supply and demand models would predict, for three reasons. First, pent-up demand by potential family formers pushes up prices for the few houses that actually enter the market. Adult children living in the parental home still want to enter the market as buyers, so their apparent exit from the market is not a real exit. Second, buy-to-let purchases by Generation Landlord sustain higher prices.

Normally, higher prices would equilibrate downward as potential (young) buyers exited the market. But on the demand side, older households bidding for investment property replace the lost demand from younger households priced out of the market. On the supply side, limits on available land induce builders to supply the biggest and most expensive houses possible in order to maximize profits. Thus, in the US market, the share of new single-family homes with over 3000 square feet (about 300 square meters) doubled to 28 percent from the 1990s to the 2010s. Conversely, the share of more affordable starter homes under 2000 square feet has fallen from 52 percent to 35 percent.⁵⁸ In principle higher prices should induce more people in the older cohort to increase supply by selling their old family homes. But even apart from the emotional attachment that people have to their family home, the disaggregation above indicates that many in the older cohort will not realize substantial financial gains by selling, especially after transaction costs. Moreover, exiting older households do not shift demand away from the house segment younger cohorts wish to occupy. When older US households exit their family home they do not substantially downsize. The average selling household over age sixty in 2015 shed only 10 percent of the original space of their prior home, and reduced the nominal value of their home by only 5 percent.⁵⁹ Finally, third, in the Anglo-OECD markets with the biggest buy-to-let, generation landlord phenomenon, foreign investment inflows provide an exogenous source of demand that pushes up regional and national average house prices.⁶⁰

Growing income and wealth inequality thus creates dynamics that lead to generational and class conflict in the housing market that in turn reinforces that income and wealth inequality. Efforts by better off groups in the older cohort to self-insure via property ownership create more housing insecurity for lower income groups and younger cohorts, and also have a class-polarizing effect inside younger cohorts, as only parents with higher incomes can afford to give their children access to secure housing. Over the long run, given the centrality of housing wealth in the average person's portfolio, this means less wealth formation for the millennial cohort compared to previous generations, along with greater wealth disparities within it. And as noted above, this is true with even greater force for racial and ethnic minority groups. Equalizing the homeownership rate for blacks and Latinos in the United States would do more to equalize household wealth than equalizing the shares of the population with higher education.⁶¹

Inequality, Housing, Households, and the Future

Rising income inequality is mediated through housing markets in different countries to produce three new inequalities: unequal access to housing, unequal access to launch and form families and unequal access to stable and adequate pensions. Many people now face difficulty transitioning into what had been the socially accepted next stage of life: parenthood and independence for the young, and for the old entry into retirement or retirement at the same standard of living. Households have responded to these new realities not with the expected Polanyian countermovement in favor of more state-supplied welfare, but rather in different ways depending on their different generational and class (or employment) locations. Those variegated responses fragment households across and within generational cohorts to produce the heterogeneous groups described above, even though they all share a common strategy of re-familialization as a form of self-protection from the consequences of rising inequality. Paradoxically re-familialization self-defense strategies create feedback loops or co-constitutive processes that exacerbate the very inequalities initially driving those strategies.

What are the consequences of these processes, what are possible policy responses, and what is the path for future research? Re-familialization has four major policy-relevant consequences. First, delayed household formation and reduced demand for market-based housing by new young households reduces aggregate demand, exacerbating the weak employment markets that keep young people in their parents' home. While the residential capital formation rates that immediately preceded the recent financial crises were unsustainable, the current depressed levels of residential investment are a drag on economic growth and employment. OECD-wide gross fixed capital formation has fallen from 20.2 percent of GDP in mid-2006 to 17.6 percent in early 2014.⁶² Housing remains a major driver of the business cycle and economic growth, but slower household formation retards a rebound from the crises.

Second, the ability to pursue multiple life-cycle goals simultaneously is unequally shared within the millennial cohort. This article focused on the ability of younger cohorts to form households, a crucial step in social and population reproduction. But because access to housing rests on unequal access to parental resources, those segments of the younger cohort who lack such resources will have greater difficulties reconciling their preferred housing outcomes with their preferred partnership outcomes. Those who want to become homeowners without partnering may find it impossible to achieve either without parental support, reinforcing the inequality in their initial starting position. While sharing a rental unit or pooling income and savings with a partner to afford a down payment might be enough to overcome the absence of parental support, it further divides the younger cohort across traditional cleavages such as class and gender. Women who want to remain independent from a male partner may be able to do so if they are part of the Launched, for instance, but not if they are part of the Precariat. Increased differentiation within the cohort is likely to ramify through future generations because of assortative mating and subsequent growing income and wealth inequalities. Unsurprisingly, recent immigrants and racial minorities, who already have lower average incomes, more volatile employment, and less

home ownership, experience these negative wealth and re-familialization effects most strongly. In addition, rising economic stress and fear about the difficulty of social and generational reproduction may be fueling the quasi-populist voter revolts seen not only in Brexit and the election of Donald Trump, but also in the rising share of anti-establishment parties.

Third, individually rational behaviors are producing collectively irrational outcomes by exacerbating the underlying inequality dynamics producing re-familialization and insecurity. The more that Freeholders secure housing and good employment for their children, the more insecure pensions, employment and housing access become for Renters, for the even weaker Marginalized, and for their struggling parents. This polarization perpetuates and intensifies already acute class and racial inequalities. Unfortunately, public policy currently reinforces this trend through its emphasis on asset-based welfare and fiscal austerity. Marketization and individuation of pensions will most likely lead to lower long-term returns and greater risks for pensioners. This conflicts with pensioners' ability to fund a mortgage into their early retirement years precisely at the point in time when delayed household formation pushes amortization of a mortgage later in life. Pursuit of austerity in a low interest rate environment encourages higher-income earners to divert savings into real estate as the only viable investment. And slow growth locks young cohorts into marginal employment, especially for groups outside a given country's ethnonational core.

Possible policy responses include fiscal expansion, a stabilization of existing welfare programs, and a renewed state role in housing. Fiscal expansion would help create a more robust job market that in turn would enable younger cohorts to exit the parental home or reduce their reliance on parental resources. In particular, creating a green economy or renovating aging infrastructure seem to be obvious targets for public spending. Further, easing regulations that ratchet up the costs of housing (e.g., transaction costs) will help both younger would-be buyers and older would-be sellers. Marketization of pensions and the shift toward defined contribution pensions have introduced new risks rather than diminished the risks of exiting the labor market. More equitable public pensions in Italy or France, and more generous public pensions in the United States or Britain, would both stabilize older cohorts' incomes and add to aggregate demand. A renewed public push for home building and rehabilitation will also expand supply and thus decrease prices.

Most generally, the fragmentation of the millennial and near retirement cohorts can be seen as the social side of the increasing income and wealth inequality that Piketty and others document.⁶³ Much of the unequal accumulation of wealth occurs through possession of real estate. It is thus unsurprising that strategies of defense involve households returning to configurations more typical of the period before the historically unusual post-war "golden era." Polanyi was surely correct about the corrosive effects of the market.⁶⁴ But countermovements are political in nature, and most academics forget that the countermovements Polanyi described were not, at first, benign efforts to shelter everyone. Like today's populist outbursts, they most often sought to shelter ethnonational core populations by backing authoritarians who promised to control markets. In the context of today's increasingly brutal politics, it is thus also not surprising that families are seeking shelter from the market by huddling together in their remaining shelters.

Acknowledgments

The authors thank Manuel Aalbers, Dorothee Bohle, Kristin Makszin, Richard Ronald, Susanne Soederberg, Bent Sofus Tranøy, Hadas Weiss, Hubert Zimmermann, and the anonymous reviewers for comment and criticism. Earlier versions were presented at the University of Virginia and the International Sociological Association RC43 meeting, Hong Kong, 2017, and we also thank those participants. Errors remain ours.

Declaration of Conflicting Interests

The authors declared no potential conflicts of interest with respect to the research, authorship, and/or publication of this article.

Funding

The authors disclosed receipt of the following financial support for the research, authorship, and/or publication of this article: Funding for the initial research for this article came from the Stiftung Deutsch-Amerikanische Wissenschaftsbeziehungen, and a grant from the Otto Mønstedts Fond helped during the final write-up.

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